

Message Text

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70

ORIGIN NEA-13

INFO OCT-01 ISO-00 PM-07 NSC-10 SPC-03 SS-20 RSC-01

CIAE-00 INR-10 NSAE-00 AID-20 EB-11 MC-02 IGA-02

INRE-00 NSCE-00 SSO-00 TRSE-00 COME-00 L-03 OMB-01

/104 R

DRAFTED BY OSD/DSAA:FTHIEBERGER:BDF

APPROVED BY NEA/ARP:FMDICKMAN

OSD/ISA/NESA - MR. SCHAEFER

NEA/ARP:BWRAMPMEIER

PM/SAS:DFARNHAM

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O R 212227Z JAN 74

FM SECSTATE WASHDC

TO AMEMBASSY JIDDA IMMEDIATE

INFO USMTM DHAHRAN

USCINCEUR

DA WASHDC

C O N F I D E N T I A L STATE 013307

E.O. 11652: GDS

TAGS: MASS, SA

SUBJ: REVIEW OF HAWK CONTRACT

REF: JIDDA 176

1. THE REQUIREMENTS INVOLVED IN THE RAYTHEON PROPOSAL FOR THE CONVERSION OF EXISTING BASIC HAWK BATTERIES IN SAUDI ARABIA ARE SO DISSIMILAR TO NORMAL USG CONTRACTS THAT A VALID COMPARISON OF UNIT PRICES COULD NOT BE MADE. HENCE THE DOD REVIEW OF THE RAYTHEON PROPOSAL WAS ONLY GENERAL IN NATURE.

2. THE BROAD REVIEW THAT WAS MADE COULD ONLY ADDRESS GROSS COST. SINCE THE MISSILE UNIT COST REPRESENTS THE LARGEST SINGLE ELEMENT OF COST AND IS THE ONLY ONE WHERE A COMPARI-
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SON COULD BE MADE, IT IS CONCLUDED THAT THE OVERALL

PROPOSAL COULD BE CONSIDERED TO BE FAIR AND REASONABLE.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MILITARY SALES, MISSILES, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 21 JAN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: FTHIEBERGER:BDF
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: n/a
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Handling Restrictions: n/a
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ISecure: 1
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Office: ORIGIN NEA
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Original Previous Handling Restrictions: n/a
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Reference: JIDDA 176
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 22 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <22 AUG 2002 by shawdg>; APPROVED <10 DEC 2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: REVIEW OF HAWK CONTRACT
TAGS: MASS, SA, US
To: JIDDA
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005